

1. Haiti Market Challenges

Current Status (July 2024):

- National state of emergency ongoing
- 60% reduction in direct port calls
- Air cargo remains most reliable option

China-Haiti Trade:

- ☐ **\$287M annual exports** from China:
 - Machinery (42%)
 - Electronics (33%)
 - Textiles (18%)
 - **□** Critical Need:

- Medical equipment
- NGO supplies
- Telecom infrastructure

2. Our Air Freight Solutions

A. Guaranteed Routing Options

1. Express Miami Connection (4-6 days)

PVG→MIA→PAP (Best for urgent cargo)

2. Stable Panama Alternate (7-9 days)

CAN→PTY→PAP (When US routes close)

3. Emergency Dominican Route (5-8 days)

SZX→SDQ→PAP (Land bridge option)

B. Special Capabilities:

- Last-minute charter arrangements
- Diplomatic pouch handling
- Cash-on-delivery clearance

C. July 2024 Performance:

- 89% on-time rate despite unrest
- 22% cost savings vs. competitors

3. Why We Succeed Where Others Fail

🛮 27-Year Network	: Relationships with alternate carriers
☐ Caribbean SWAT	Team: Dedicated crisis-response unit
☐ Case Study:	

- July 3rd medical shipment
- Rerouted mid-flight during airport closure
- Delivered via Santo Domingo with 48hr delay

Contact Our Crisis Logistics Team

For time-sensitive or high-risk shipments: